Wyoming Technology Business Center
The WTBC is a business development program. Its mission is to support the growth of early stage, tech-based, and high growth companies.
We stimulate high growth technology companies in a profoundly rural environment.

- 575,000 people in Wyoming
- 5.8 people per square mile
- 13.4 cattle per square mile
WTBC FOCUS

- Consistent prospecting for pre-venture clients (fills deal flow gap)
- WTBC business counseling focused on stages of development (fills mentorship gap)
  - Pre-venture, Pre-revenue, Initial sales, and First growth
- Priority on B2B startups – increases chance of success
- Focus on bootstrapping startups
- Identify outside business resources (fills service provider and talent gap)
PROGRAM OVERVIEW

• Statewide focus with multiple facilities
  – 3 existing incubators

• Focus on pre-venture clients (talented individuals thinking about starting a business)
  – Existing ecosystem does not stimulate technology and high growth startups

• Activities that stimulate entrepreneurial ecosystem
  – e2e Wyoming: networking and educational group that brings together entrepreneurs and people interested in entrepreneurship
UW Incubator
2006 Launched
30K Square Feet
11 Clients
7 Graduates
WTBC - Casper Area
2013 Launched
42K Square Feet
6 Clients
WTBC - Sheridan Area
2015 Launched
5500 Square Feet
4 Clients
How do you measure impact?

- 63 FTE employees
- $7.2 M total revenue
- $2.1 M in payroll
- 9
- Industries represented
- Wyoming Technology Business Center
- Client milestones